



Business Support on Your Doorstep

European Business Opportunities

network
enterprise europe

October 2009

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About the Business Cooperation Database

If you are looking to develop **new business partnerships** or engage in **joint-venture opportunities** with other European companies then **Enterprise Europe West Midlands** can assist you.

With over **500 offices** in **40 countries** Enterprise Europe Network is the largest network of its kind in Europe, working directly with European SMEs to facilitate business collaboration.

Enterprise Europe Network utilises a **Business Cooperation Database (BCD)** to identify and foster trans-national business cooperation amongst companies throughout Europe and beyond. Covering a wide range of partnership opportunities.

The following types of cooperation can all be facilitated through the **Business Cooperation Database**:

- Agents / Distributors / Suppliers
- Franchise
- Joint Venture
- Merger or exchange of shares
- Sale or acquisition of a complete company or part of it
- Reciprocal production
- Subcontracting / Outsourcing activities
- Transport / Logistics

If you would like to **register your company** on the Business Cooperation Database, it is as simple as filling out a registration form. Once we have received your completed form, we can search the database for companies that may be of interest to you, and also promote your profile to **potential business partners** through our offices in the countries which you are looking at.

To register your interest in this **FREE** service, please see the form at the end of this bulletin.

NEW - You can now search the Business Cooperation Database yourself to find exciting new opportunities for your company. Please speak to a member of the team for more details on 0121 455 0268, or visit the website where you can search the database at www.een-midlands.org.uk

Consumer Products

Consumer Goods

A German company specialised in trading consumer goods (convenience and shopping goods) has an established trade relation to Ghana/ West Africa and is offering and requesting trade intermediary services.

Ref: 20091002025

Mobile Phones

A Danish trading company is looking for European suppliers of cell phones to elderly and/or mobile phones for blind people.

Ref: 20091002016

DVD Vending Machines

An Italian company, supplying video rental services and sales through automated DVD vending machines, is looking for agents to promote its video rental equipment.

Ref: 20091013035

Gardening

A Polish producer of machines and appliances for gardening production is looking for agents and distributors of its products.

Ref: 20091020044

Crafts, Giftware and Jewellery

Antler Products

A Czech company specialised in manufacturing products made of antlers such as cutlery, buttons, sets of corkscrews, and door handles is looking for trade intermediary and reciprocal production agreement.

Ref: 20091002015

Electrical Products

Electronic Components

A Czech company specialised in manufacturing electronic components and telecommunication technology is looking for partners for commercial cooperation and also offers subcontracting.

Ref: 20091006007

Electrical Devices

A Latvian manufacturer of electromechanical and electrical devices such as switches, extension outlets, wall boxes and patch cords is looking for subcontracting or joint venture opportunities.

Ref: 20091005014

Test Equipment

A Polish company involved in manufacturing high-quality electrical test and measurement equipment for the power and telecommunications industries is looking for a representative/agent in EU countries.

Ref: 20091005004

Electrical Accessories

A Polish producer of extension cords, cable reels with counter reel, power cords, electrical accessories and workshop lamps is searching for distributors of their products.

Ref: 20091012009

Audio Testing

A German company specialised in communication audio testing is looking for industrial collaboration partners in Europe that are offering test assembling.

Ref: 20091021032

Engineering

Fibre Glass Processing

A Czech engineering company working on complete solutions for fibre and fibre glass processing is looking for trade intermediary.

Ref: 20090928003

Molecular Diagnostics

A German biotech company focusing its research and product spectrum on molecular diagnostics based on real-time PCR (Polymerase Chain Reaction) and DNA chip technology is looking for trade intermediaries and cooperation partners for marketing and promotion.

Ref: 20090928003

Food and Drink

Food Additives

A dynamically growing company from Poland, specialised in the production of food additives, spices and flavouring used in fish and meat processing, is looking for trade intermediaries and business partners interested in reciprocal production.

Ref: 20090930024

Wine

An Armenian company specialised in producing seven varieties of wines; natural red and white dry, semi-dry and semi-sweet wines is looking for trade intermediary services.

Ref: 20091002012

Alcoholic Beverages

A Turkish company, which is experienced in the production, distribution, logistics and storage of alcoholic beverages, soft drinks and fruit juices, is searching for an agent or a distributor for the marketing of their products.

Ref: 20091009021

Fruit Juices

A French company specialised in the production of fruit juices is looking for trade intermediaries (agents, representatives, or distributors) interested in its products.

Ref: 20091009003

Breaded Fish

An Icelandic producer of high quality breaded fish products is looking for partners and possible investors (joint venture, sale of shares or merger) in the UK in order to develop the business and widen the range of innovative foodstuffs.

Ref: 20091021048

General Building and Civil Engineering

Bathroom Ceramics and Equipment

A Czech company producing sanitary ceramics, bathroom accessories and equipment for tiling is looking for trade intermediary.

Ref: 20091002019

Architecture

A Turkish company which provides a landscape architecture service, preparation and application of landscape projects and is also involved in the production and application of types of grass (including turf grass) searches for partners who can become a franchise or trade intermediary in the forms of an agent, representative or a distributor.

Ref: 20091007008

Structural Detailing

A Hungarian company specialised in the field of structural detailing and design both from steel and concrete is offering its free capacity in the form of subcontracting.

Ref: 20091022026

Information Technology

Software Development

A Polish company specialised in business applications developed on ASP.NET framework, is offering its services as a software development and IT consulting team. The company seeks business partners to become its subcontractor and looks for trade intermediaries to promote the offered application.

Ref: 20090923018

Software

A German company specialised in offering software, full service and special customer oriented solutions for commercial use of the internet is looking for trade intermediaries in Europe.

Ref: 20091021039

Machinery and Equipment

Agricultural Machinery

A Turkish company specialised in agricultural machinery is looking for new markets for its products through qualified sales agents.

Ref: 20090525088

Flame Cutting Machines

A Czech company specialised in the manufacturing of flame cutting machines and welding machines is looking for agents and distributors in the UK.

Ref: 20091002014

Precision Machined Parts

A Czech company specialised in the manufacturing of precision machined parts by CNC turning and milling is offering subcontracting.

Ref: 20091002005

Metal

Metal Castings

A Turkish company specialised in spherical cast iron rolls and steel cast is looking for distributors and financial cooperation and also offers subcontracting for the mentioned sector.

Ref: 20090526007

Casting

A Czech company specialised in casting by using investment patterns, manufacturing of forms and metal cutting is looking for trade intermediaries, partners for reciprocal production and offers its logistic services and subcontracting.

Ref: 20091001007

Steel Mouldings

A German company who is active in manufacturing special mouldings from steel as well as pre-fabrication for companies active in plant engineering and pipeline construction is looking for reciprocal production agreements and offers its service as a subcontractor.

Ref: 20091009007

Iron Casting

A Czech company specialised in iron casting is looking for partners for reciprocal production, offers subcontracting and seeks subcontractors as well.

Ref: 20091016019

Steel Pipes

A Hungarian company specialised in the wholesale and manufacture of steel pipes, hollow sections and screwed fittings is looking for partners active in the automotive industry, building engineering. They are offering their free production capacity to potential partners to be their subcontractor.

Ref: 20091022018

Medical and Cosmetics

Medical Technology

A German company specialised in medical technology, mechanical coagulation systems and the according consumables is looking for trade intermediary services.

Ref: 20090928001

Medical Devices and Equipment

Russian pharmaceutical company active in distribution of hospital drugs, medical devices, vaccines, medical equipment and blood based products offers trade intermediary services, subcontracting/outsourcing activities, transport/logistic services.

Ref: 20091009025

Tissues

A Polish company producing tissues for hospitals, dental clinics and all kind of medical institutions as well as tissues for home (domestic) and office use is looking for distributors of their products.

Ref: 20091007016

Cosmetics

An Italian company branch of a German one and active in the field of cosmetics and supplements is looking for joint venture. The company is also offering itself for outsourcing and is interested in selling its activity.

Ref: 20091016008

Ultrasonic Devices

A German company, active in the development and manufacture of ultrasonic devices and disinfectant and cleaning agents is searching for traders and trade intermediaries specialised in medical technology and laboratory products.

Ref: 20091026044

Motor Vehicles and Transport

Driving Elements

A Turkish company manufacturing bearings, gears, gearing and driving elements is looking for distributors and offers subcontracting agreements in the mentioned sector.

Ref: 20090525051

Auto Relays

An Armenian company specialised in various types of auto relays production is looking for trade intermediary services. The company is also interested in establishment of joint venture.

Ref: 20090930022

Logistics

A Polish company dealing with logistics is looking for business partners. It offers a wide range of logistics services, modern storage space to let and "built to suit" warehouses.

Ref: 20091007036

Scrapyard Service

A Spanish company dedicated to scrapyard service and e-commerce of automobile spare parts is looking and offering commercial intermediary services (commercial agent or distributor).

Ref: 20091002003

Paper, Printing and Packaging

Pre-Inked Stamps

A Turkish company which manufactures pre-inked stamps, flash stamp machines and doming machines searches for a trade intermediary in the forms of agent, representative or a distributor.

Ref: 20091009002

Packaging and Warehousing

A German packaging company offers subcontracting services for repackaging of import goods and warehousing with focus on hot and cold beverages, confectionery, bakery, deli food, OTC for the German market.

Ref: 20091005025

Printing

A Czech company specialized in printing books, catalogues, magazines and other printing and binding is looking for trade intermediaries and offering subcontracting services.

Ref: 20091002011

Printing

A Romanian company specialised in printing services and graphic projects is offering its services as a subcontractor and is looking for trade intermediary services or joint venture cooperation.

Ref: 20091019014

Print Media

A Swedish company is looking for manufacturers of print media such as polybanner, canvas mesh etc for roll-up and display production.

Ref: 20091019003

Plastics and Chemicals

Polyurethane Foam

A Czech producer of the various products from polyurethane foam (e.g. Inflatable boats, tents with inflatable structures, inflatable mattresses) is looking for distributors in the UK.

Ref: 20090930021

Disinfectants

A Hungarian SME specialised in manufacturing of disinfectants (hyper pure chlorine dioxide) is looking for trade intermediary agents for distributing their new disinfectant products.

Ref: 20091005010

Plastic Moulding

A Polish company specialised in plastic moulding, CNC processing, production of rubber elements and tyres is looking for trade intermediaries and is offering subcontracting of their services.

Ref: 20091016014

Recycling and Renewable Energy

Recycling Plants

A German manufacturer of small to medium-sized biogas, bio-heat and fermentative recycling plants, is searching for European Partners for the assembling and selling of their biogas plants.

Ref: 20090929008

Scrapyard Service

A Spanish company dedicated to scrapyard service and e-commerce of automobile spare parts is looking for and offering commercial intermediary services (commercial agent or distributor).

Ref: 20091002003

Solar Collectors

A Hungarian company active in manufacturing innovative new flat solar collectors is looking for trade intermediary partners.

Ref: 20091014018

Recycling

A Polish company which specialises in a broad spectrum of recycling services is looking for partners acting as their trade intermediaries. They are also looking for companies willing to recycle used material and receive a secondary one.

Ref: 20091020004

Services

Real Estate

A German real estate agency is looking for financial cooperation / joint-venture partners in all EU countries to extend its activities by building wooden houses from Romania.

Ref: 20090928007

Recruitment

A Polish company specialised in professional staff recruitment, staff trainings and human resources management offers subcontracting services for foreign companies willing to start their business in Poland or to open an agency or branch office.

Ref: 20091008012

Calculation Services

A German company active in calculation services for structural analyses offers its service as a subcontractor.

Ref: 20091012004

Textiles, Clothing and Leather

Ladies' Outwear

A Turkish company manufacturing ladies' outwear is looking for distributors from all European countries and requests financial cooperation between the parties.

Ref: 20090526030

Clothing

An Armenian company specialised in producing men's and women's trousers, uniforms, surgical coats and bed accessories, is looking for trade intermediary services. The company is also interested in the establishment of joint venture.

Ref: 20090930001

Cotton T-Shirts

A Macedonian company specialised in producing wearing apparel, mainly cotton, T-shirts and trousers is looking for potential buyers for part of the company.

Ref: 20090929011

Tablecloths

An Egyptian company specialised in the manufacturing of table clothes with napkins using 100 % Egyptian cotton is looking for an agent and distributors.

Ref: 20091011001

Wood and Furniture

Wooden Toys

An Estonian company manufacturing children's wooden toys and a range of toys for younger children, such as dolls houses and furniture is looking for trade intermediary.

Ref: 20090929029

Wooden Constructions

A Polish-German company acting in the construction sector wish to be subcontractor or main contractor in construction works focusing on bridge constructions and timber and wood constructional systems.

Ref: 20091006003

Wooden Houses

A Latvian manufacturer of wooden houses (camping, garden and grill houses, sauna, household buildings) is looking for trade intermediaries.

Ref: 20091005006

Request Form

- I would like to obtain further details about one or more of the advertised companies
- I would like to register my company for the Business Cooperation Database

Reference Number (if applicable):

REMEMBER - You can now search the database yourself for new opportunities at www.een-midlands.org.uk

Your Company's Details

Company Name:	
Address:	
Postcode:	Turnover in million Euros (est):
Telephone Number:	Number of Employees:
Email Address:	Year Established:
Web Address:	Contact Person:

Brief Description of your Company

(A short description of your companies activities, products or services)

Your Interest in the European Country / Business Cooperation Database

(Why is the European company of interest to you? What are you looking to do in Europe? What do you expect from the European partner?)

Please complete this form and either fax it to Enterprise Europe West Midlands on 0121 607 0130, or email this form to een@birminghamchamber.org.uk, and we will get back to you.

(Please note that if you are registering to join the Business Cooperation Database, we may need to contact you for further details)

www.een-midlands.org.uk

