



*Business Support on Your Doorstep*

# European Business Opportunities

network  
enterprise europe

Dec 09 - Jan 10

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# About the Business Cooperation Database

If you are looking to develop **new business partnerships** or engage in **joint-venture opportunities** with other European companies then **Enterprise Europe West Midlands** can assist you.

With over **500 offices** in **40 countries** Enterprise Europe Network is the largest network of its kind in Europe, working directly with European SMEs to facilitate business collaboration.

Enterprise Europe Network utilises a **Business Cooperation Database (BCD)** to identify and foster trans-national business cooperation amongst companies throughout Europe and beyond. Covering a wide range of partnership opportunities.

The following types of cooperation can all be facilitated through the **Business Cooperation Database**:

- Agents / Distributors / Suppliers
- Franchise
- Joint Venture
- Merger or exchange of shares
- Sale or acquisition of a complete company or part of it
- Reciprocal production
- Subcontracting / Outsourcing activities
- Transport / Logistics

If you would like to **register your company** on the Business Cooperation Database, it is as simple as filling out a registration form. Once we have received your completed form, we can search the database for companies that may be of interest to you, and also promote your profile to **potential business partners** through our offices in the countries which you are looking at.

To register your interest in this **FREE** service, please see the form at the end of this bulletin.

**NEW** - You can now search the Business Cooperation Database yourself to find exciting new opportunities for your company. Please speak to a member of the team for more details on 0121 455 0268, or visit the website where you can search the database at [www.een-midlands.org.uk](http://www.een-midlands.org.uk)

# Consumer Products

## Silicopolymer Systems

A Turkish manufacturer and trade company is specialised in manufacturing and integrating silicopolymer systems. The company is the first applier and manufacturer of newly developed silicopolymer systems in Turkey. Company is looking for trade intermediaries which can act as representatives of the company.

**Ref: 20091230024**

## Clothes Hangers

An Egyptian company specialised in manufacturing all types of hangers is looking for distributors across Europe and could act as an agent/distributor for the companies whose products it manufactures.

**Ref: 20091224006**

## Sports Activities

A Romanian company specialised in sport activities desires to be a subcontractor of equipment necessary for the activity, and also wants to sell a part of company to develop this kind of activity.

**Ref: 20100108003**

## Talcum Powder

A Hungarian company producing different types of talcum powder is looking for trade intermediaries (distributives, wholesalers.)

**Ref: 20100122017**

# Crafts, Giftware and Jewellery

## Promotional Gifts

A Slovenian company specialised in business and promotion gifts is looking for trade intermediary services (agent, representatives, and distributor).

**Ref: 20100108038**

## Silver Jewellery

An Italian company specialised in the production of silver jewellery with semiprecious stones and crystals is looking for a company specialised in trade intermediary services (agent, representative, distributor).

**Ref: 20100104021**

## Artistic Ceramics

An Italian company specialised in the production of handicrafts made in artistic ceramics is looking for a company specialised in trade intermediary services (agent, representative, distributor).

**Ref: 20100104016**

# Electrical Products

## Electronics

A Spanish wholesaler of electric and electronic materials requires commercial cooperation with providers of VRLA batteries.

**Ref: 20091231005**

## Electrocardiograph

A Catalan company (Spain) that designs, develops and manufactures electrocardiograph (ECG) is looking for distributors around Europe, especially in the United Kingdom.

**Ref: 20091229038**

## LCD and Plasma TV Stands

A Turkish company manufacturing LCD and plasma TV stands looks for distributors. Turkish company offers franchising and outsourcing activities for the mentioned sector.

**Ref: 20100121041**

## Photography Accessories

A Hungarian company specialised in the field of wholesale and retail of photography accessories is looking for investors across Europe.

**Ref: 20100119025**

## Electronic Devices

A Polish company - one of Europe's leading manufacturers in industrial electronic devices - is looking for trade intermediaries and is offering its activities as a trade intermediary and subcontractor for partners from all over EU countries.

**Ref: 20100119025**

# Engineering

## Air Compressors

A Turkish company specialised in manufacturing of air compressors, refrigerated air dryers, absorption air dryers, filters and accessories is looking for sales partners, distributors and/or dealers in the UK.

**Ref: 20091228004**

## Automation

A Serbian automation and industrial engineering company offers cooperation for the companies that are looking for partners for outsourcing complete or part of automation engineering job.

**Ref: 20100122041**

# Food and Drink

## Fish Products

A Romanian company manufacturer of fish products (smoked, frozen, pickled, canned) is looking for importers and distributors in the UK.

**Ref: 20091231018**

## Cakes and Sweets

An Italian company (Sicily) operates in the sector of manufactured cakes and sweets. The company is mainly interested in distribution agreements.

**Ref: 20091230026**

## Fresh Fruits

A Polish company specialised in the wholesale of fresh fruits and preserves made of fruits is looking for trade intermediaries in EU countries.

**Ref: 20091229024**

## Mineral Water

An Italian company specialised in the production of mineral water in glass bottles and PET and soft drinks is looking for a company specialised in trade intermediary services (agent, representative and distributor).

**Ref: 20100107024**

# General Building and Civil Engineering

## Pipes and Formed Products

A Russian company specialised in producing pipes and formed products with foamed polyurethane thermal and hydro insulation and full completing of a heating main, is looking for trade intermediary services and reciprocal production, offers subcontract/outsourcing activities.

**Ref: 20091230008**

## Low Rise Buildings

A Russian company, specialised in the production of sand gravel, peat and its products of processing, in design and construction of low-rise buildings, lumbering, carving wood production and attraction of foreign investments to the sphere of company's activity, is looking for trade-intermediate services.

**Ref: 20091230007**

## Windows and Doors

An Italian company specialised in the production of aluminium windows and doors is looking for a company specialised in trade intermediary services (agent, representative, distributor).

**Ref: 20100106047**

# Information Technology

## Web Consultancy

A Polish IT company offering a wide range of web consulting services including design, creation, technical support and e-marketing solutions for websites and web wishes to act as a subcontractor for foreign companies and is looking for agents.

**Ref: 20091229018**

## Creative Technology

A Lithuanian company specialised in new creative technology and IT solutions is offering reciprocal production and subcontracting/outsourcing activities.

**Ref: 20091229005**

## Telemarketing Software

A Danish company specialised in developing and distributing software for telemarketing as a service tool for telesales departments is looking for distributors or agents in the United Kingdom.

**Ref: 20091223013**

# Machinery and Equipment

## Drilling Equipment

A Romanian company that operates in maintenance and current repairs on drilling and production platform's equipment is looking for agents, representatives and also is interested to be subcontractor for this kind of activities.

**Ref: 20091231011**

## Water Rescue Equipment

A Polish company specialised in the production of water rescue equipment is looking for trade intermediaries in EU countries. It is also offering its activities as a trade intermediary for partners from the EU.

**Ref: 20091229006**

## Cutting Tools

A Polish company specialised in the production of high quality standard and customized cutting tools is looking for distributors and subcontractors. It also offers to sell partners' products and to be a subcontractor.

**Ref: 20100108045**

# Metal

## Cast Iron

A Polish company specialised in the casting of cast iron is looking for trade intermediaries and is offering its activities as a subcontractor for companies from the UK.

**Ref: 20091229025**

## Copper Strip

A Turkish company specialised in the production of copper strip (foil, tape or sheet) offers itself as a supplier. The company is also open for offers of joint venture, sale, exchange of shares etc.

**Ref: 20091228003**

## Aluminium Products

A Danish company who is selling products in aluminium is searching for manufactures of extruded aluminium blades for sun control and metal ceilings for inside use.

**Ref: 20100107044**

## Steel Construction

A Lithuanian company specialising in the manufacturing of different marine and industrial steel constructions is looking for subcontracting / outsourcing cooperation partnership.

**Ref: 20100125006**

# Medical and Cosmetics

## Medical and Cosmetic Products

A Catalan company (Spain) specialised in the development and commercialisation their own medical and cosmetic products is looking distributors and/or large companies (from cosmetic or pharma sectors) for a reciprocal production.

**Ref: 20091229037**

## Oral Hygiene

A Russian company specialised in the production of goods for oral hygiene is looking for trade intermediary services.

**Ref: 20091228037**

## Dietary Supplements

A Serbian company, manufacturer of dietary supplements and distributor of pharmaceutical packing glass and hard gelatine capsules, is seeking for foreign partners who will distribute their pharmaceutical products in international markets.

**Ref: 20091228014**

### Medical Equipment

A French agent specialising in the field of medical equipment is offering trade intermediary services. With a long-lasting experience and thorough knowledge of the medical equipment sector, this agent holds a wide client portfolio.

**Ref: 20100106028**

## Motor Vehicles and Transport

### Auto Parking Facilities

A Russian company, specialised in the production of sandwich-panels, as well as project development and installation of automatic auto parking facilities, is looking for trade intermediary services, reciprocal production and joint venture creation.

**Ref: 20091230011**

### Transportation

A Romanian company that offers services of inland and international road transports is looking for agents, and representatives.

**Ref: 20091230009**

### Passenger Transportation

A Polish company specialised in passenger transportation services is offering its activities as a subcontractor for companies from the EU.

**Ref: 20091229019**

### Automotive Tools

An Austrian company producing and dealing with special tools for the automotive industry, for machinery, for technical constructions for aeronautics and for navigation is looking for distributors and is also offering reciprocal distribution services.

**Ref: 20100107014**

### Transportation

A Lithuanian company specialising in transportation of various cargoes by water, railways, road and air transport and custom broker services is looking for logistics/transport cooperation partners and trade intermediary services.

**Ref: 20100119048**

# Paper, Printing and Packaging

## Packaging

A Bulgarian company specialised in manufacture of plastic products for food and packaging industry and special equipment for injection moulding is offering its services as a subcontractor to supply industrial entities.

**Ref: 20100119005**

# Plastics and Chemicals

## Plastic Casts

A Spanish producer and developer of plastic casts offers joint-venture to bigger companies willing to externalize the production of plastic casts and plastic products by injection.

**Ref: 20091231004**

## Industrial Chemical Products

A Czech company specialised in wholesale trade with industrial chemical products (e.g. metallic coating sprays, corrosion protection sprays, etc.) is offering trade intermediary services to the manufacturers of these products.

**Ref: 20100108013**

## Paints

A Romanian company specialised in the production and distribution of paints, acrylic coatings, varnishes, mastics and related chemical products is looking for an agent or a distributor.

**Ref: 20100107013**

# Recycling and Renewable Energy

## Plastic Waste Recycling

A Hungarian company specialised in the field of plastic waste recycling is looking for trade intermediaries, and also looking for companies from neighbour countries to buy their waste to recycle.

**Ref: 20100122023**

# Services

## Insurance

A Spanish company providing insurances to companies and individuals offers commercial intermediary services.

**Ref: 20091231014**

## Real Estate Projects

A Polish company specialised in the construction works and management of real estate projects is looking for agencies and companies that are specialised in trade intermediary services related to real estate sector.

**Ref: 20091228032**

## Exhibition Services

A Russian advertising and exhibition agency active in the organisation of specialised exhibitions on the interregional and international level is looking for trade intermediary services (agent, representative, distributor) and transport services.

**Ref: 20091228001**

## Tourism

A Swedish company active in tourism especially in reindeer and Sami culture is looking for intermediaries in United Kingdom. The company has developed tours for small groups, for example Sami experience with reindeer sled, a reindeer herder's day and moose safari, a northern light tour with reindeers and snow mobile tours.

**Ref: 20100107023**

## Event Organisation

A Spanish company well linked to the motor world by organising activities is specialised in providing integral solutions in the organisation of events. The company is looking for potential willing to outsource the management of events in Spain.

**Ref: 20100125027**

## Translations

A German translation company is providing highly professional translations of specialised economic, business, scientific and technical texts. The company is looking for commercial partners, government authorities and clients to act as their subcontractor.

**Ref: 20100119024**

# Textiles, Clothing and Leather

## Ladies Wear

A Polish company specialised in selling of ladies wear in their own shops, is looking for cooperation with producers and importers of ladies wear.

**Ref: 20091229023**

## Men's Clothing

A Russian company active in retail trade of casual style men's clothing, offers trade intermediary services and is ready to consider a franchise purchase. The company is also interested in joint venture creation.

**Ref: 20091228022**

## Upholstery Fabrics

A Turkish Company specialised in the manufacture of jacquard upholstery fabrics and curtains is looking for distributors or representatives and is also interested in subcontracting contracts.

**Ref: 20091223009**

# Wood and Furniture

## Furniture

A Romanian manufacturer of a wide range of non-laminated chipboard and couches, armchairs, sets on demand, furniture on demand for ships, hotels is looking for commercial agreement, distributor.

**Ref: 20091231013**

## Wooden Furniture

A Spanish manufacturer of wooden furniture and derivative products is looking for subcontracting.

**Ref: 20091223023**

## Plywood

A Spanish company who is a manufacturer of plywood is looking for intermediary services (agent, distributors, and commercial service) mainly in the United Kingdom.

**Ref: 20091223020**

## Garden Furniture

A Slovenian company specialised in manufacturing pine, oak outdoor/indoor furniture, garden storage houses, gazebos, pergolas, and other garden furniture is looking for trade intermediaries.

**Ref: 2010013421**

# Request Form

- I would like to obtain further details about one or more of the advertised companies
- I would like to register my company for the Business Cooperation Database

Reference Number (if applicable):

**REMEMBER** - You can now search the database yourself for new opportunities at [www.een-midlands.org.uk](http://www.een-midlands.org.uk)

## Your Company's Details

Company Name:	
Address:	
Postcode:	Turnover in million Euros (est):
Telephone Number:	Number of Employees:
Email Address:	Year Established:
Web Address:	Contact Person:

## Brief Description of your Company

(A short description of your companies activities, products or services)

## Your Interest in the European Country / Business Cooperation Database

(Why is the European company of interest to you? What are you looking to do in Europe? What do you expect from the European partner?)

Please complete this form and either fax it to Enterprise Europe West Midlands on 0121 607 0130, or email this form to [een@birminghamchamber.org.uk](mailto:een@birminghamchamber.org.uk), and we will get back to you.

(Please note that if you are registering to join the Business Cooperation Database, we may need to contact you for further details)

[www.een-midlands.org.uk](http://www.een-midlands.org.uk)

