



*Business Support on Your Doorstep*

# European Business Opportunities

network  
enterprise europe

February 2010

# Table of Contents

Introduction to the Business Cooperation Database .....	3
Consumer Products.....	4
Crafts, Giftware and Jewellery .....	4
Electrical Products .....	5
Engineering.....	5
Food and Drink .....	6
General Building and Civil Engineering.....	6
Information Technology .....	7
Machinery and Equipment.....	7
Metal .....	8
Medical and Cosmetics.....	9
Motor Vehicles and Transport.....	9
Paper, Printing and Packaging.....	10
Plastics and Chemicals.....	10
Recycling and Renewable Energy.....	10
Services.....	11
Textiles, Clothing and Leather.....	12
Wood and Furniture.....	12
Profile Request Form.....	13

# About the Business Cooperation Database

If you are looking to develop **new business partnerships** or engage in **joint-venture opportunities** with other European companies then **Enterprise Europe West Midlands** can assist you.

With over **500 offices** in **40 countries** Enterprise Europe Network is the largest network of its kind in Europe, working directly with European SMEs to facilitate business collaboration.

Enterprise Europe Network utilises a **Business Cooperation Database (BCD)** to identify and foster trans-national business cooperation amongst companies throughout Europe and beyond. Covering a wide range of partnership opportunities.

The following types of cooperation can all be facilitated through the **Business Cooperation Database**:

- Agents / Distributors / Suppliers
- Franchise
- Joint Venture
- Merger or exchange of shares
- Sale or acquisition of a complete company or part of it
- Reciprocal production
- Subcontracting / Outsourcing activities
- Transport / Logistics

If you would like to **register your company** on the Business Cooperation Database, it is as simple as filling out a registration form. Once we have received your completed form, we can search the database for companies that may be of interest to you, and also promote your profile to **potential business partners** through our offices in the countries which you are looking at.

To register your interest in this **FREE** service, please see the form at the end of this bulletin.

**NEW** - You can now search the Business Cooperation Database yourself to find exciting new opportunities for your company. Please speak to a member of the team for more details on 0121 455 0268, or visit the website where you can search the database at [www.een-midlands.org.uk](http://www.een-midlands.org.uk)

# Consumer Products

## Wood Pellet Boiler

A Danish developer and producer of wood pellet boilers for domestic use is looking for a subcontractor who can produce the stoker's boiler after the Danish company's specifications.

**Ref: 20100202032**

## Cooking Knives

A Swedish designer with over 20 years experience in the business has developed high end cooking knives, both for professional and private use. The company is looking for distributors of the knives in Europe.

**Ref: 20200223044**

## Housekeeping Products

A Romanian company specialising in trade of housekeeping products (dish cloth, dish sponge, cleaning cloth, steel wool, starter mop and bucket cleaning) is looking for distributors for its products.

**Ref: 20100219027**

# Crafts, Giftware and Jewellery

## Hand Made Glass

A Czech company specialised in the manufacturing and sale of original hand made glass is looking for trade intermediary and trade agents. The company is offering original design glass.

**Ref: 20100204025**

## Hand Made Dolls

A Greek artist who has been making and selling hand made dolls since 2006 is interested in distributing her creations in the UK. Her dolls have appeared in galleries and museums throughout the Greek market, as well as in England.

**Ref: 20100201008**

## Jewellery

A Spanish jewellery company specialised in creation of high quality pieces is looking for business partners in order to sell their products in international markets. They have three different lines (classic, chic and charm)

**Ref: 20100218075**

# Electrical Products

## Electro Muscle-Stimulation Machine

A German company specialised in the production of an electro muscle-stimulation machine is looking for sale representatives such as fitness studios, personal trainers etc. in the UK.

**Ref: 20100208015**

## Lighting Fixtures

A Bulgarian company, specialised in design, manufacture and mounting of lighting fixtures as well as import/export of different types of illuminators is looking for trade intermediaries and is offering its services as a subcontractor.

**Ref: 20100201038**

## Radio Systems

A Romanian company specialised in distributing, designing, installing and servicing radio systems and telecommunications equipment, offers trade intermediary services.

**Ref: 20100224037**

## Cables

A Swedish start-up company has developed a device to round up cables, such as mobile chargers or computer cords. They are looking for cooperation partners in Europe for licensing agreement.

**Ref: 20100223046**

# Engineering

## Anti Corrosive Security

A Polish company, which is mainly dealing with anticorrosive security operations for steel constructions through galvanizing cells, is looking for reciprocal production agreements and is ready to act as a subcontractor.

**Ref: 20100205005**

## Hydraulic Sealing Elements

A small Romanian company producing hydraulic and pneumatic sealing elements of an excellent quality is looking for trade intermediary services (agent, distributor) or subcontracting agreement.

**Ref: 20100201043**

## Engineering

A Polish engineering company specialised in design, assembly and production of metal welded constructions and installations is looking for cooperation partners in the UK.

**Ref: 20100225028**

# Food and Drink

## Fruit Juices

A Serbian company, producer of fruit juices, is looking for distributors in European markets.

**Ref: 20100210020**

## Honey

A Romanian company, specialised in beekeeping, honey production and other apiary products is looking for trade intermediary services.

**Ref: 20100203042**

## Wine

A Hungarian company specialised in producing unique, quality natural dry and dessert wines is seeking for trade intermediaries.

**Ref: 20100201012**

# General Building and Civil Engineering

## Property Development

A Hungarian company would like to cooperate with property developing and/ or house building company as a subcontractor. They also seek cooperation with a human resource agency.

**Ref: 20100208026**

## Raw Materials

A Polish distributor/supplier of raw materials is offering trade intermediary services to producers of raw materials.

**Ref: 20100202053**

## Polymer Bonds

A German company specialised in polymer bonds and coating to steel surface constructions offers its services. The company has a long experience in business.

**Ref: 20100202021**

## Diabase Stone

A Swedish stone manufacturing company, specialising in the unique black Diabase stone, is looking for trade intermediaries across Europe, mainly architects for the high-end customer segment.

**Ref: 20100223048**

# Information Technology

## Educational Software

A Romanian ICT company providing high quality educational software is looking for trade intermediary or commercial co-operation like reciprocal production and subcontracting activities.

**Ref: 20100204012**

## Web Design

A Hungarian company specialised in web designing is looking for a partner company from any sector that needs their services.

**Ref: 20100202046**

## Online Retail

A Spanish company specialised in online retail is looking for partners from the United Kingdom to carry out a joint venture for an online outlet project.

**Ref: 20100225013**

## Self Updating Address Book

A Swedish entrepreneur has developed a new, unique system for updating contact details. The service is a self-updating address book and contact management system which makes it easy for people to stay in touch with each other. The company is looking for partnerships with phone carriers for licensing agreements.

**Ref: 20100223040**

## Software Applications

A Romanian company specialised in developing custom software applications and business software is interested in becoming a subcontractor for UK companies from the IT domain.

**Ref: 20100212027**

# Machinery and Equipment

## Machinery Products

A Russian company specialised in the production and supply of machinery products (grinding and milling equipment, crane mechanical and electric spare parts, and pneumatic hand tools) seeks reliable and experienced business partners in the UK for commercial co-operation.

**Ref: 20100211012**

## Meteorological Systems

A Hungarian company specialised in the production of meteorological systems is looking for trade intermediary services in the UK.

**Ref: 20100205003**

### Repair of Propeller Equipment

A Danish company carrying out repair and manufacturing of propeller equipment and rudder arrangements, and is specialised in cold straightening of propeller shafts and rudder stocks is offering subcontracting activities within their field.

**Ref: 20100201006**

### Industrial Machinery

A Spanish company dedicated to sales, distribution and restructuring industrial machineries and clinical machinery is offering a distribution service and also subcontracting services.

**Ref: 20100226016**

## Metal

### Steel Tanks and Containers

A Polish company specialised in the production of steel tanks and containers for different purposes and welded steel constructions (normal and acid-resistant steel) is looking for cooperation partners. The company is offering itself as a subcontractor.

**Ref: 20100205025**

### Metal Products

A Polish company specialised in the manufacture of metal products is looking for trade intermediaries. The company offers its services as a subcontractor in the fields of turning, milling, chiselling, welding MIG, MAG, TIG 111.

**Ref: 20100202034**

### Industrial Spear Parts

A Romanian company specialised in the manufacture of high quality metal and rubber products, industrial spear parts as well as furniture made of massive wood is looking for distributors for its products is offering itself as a subcontractor for custom industrial spear parts manufacture.

**Ref: 20100202024**

### Steel and Aluminium

A Romanian company specialised in the manufacturing of forging steel and aluminium products is looking for companies who are interested to subcontract the company in order to produce free forging.

**Ref: 20100129025**

### Sheet Metal Bending

A Hungarian company specialised in sheet metal bending and punching is looking for partners who need a subcontractor.

**Ref: 20100226015**

### Aluminium Composite Panels

A Romanian company specialised in manufacturing aluminium composite panels is interested in finding a distributor or agent in the UK and also wants to subcontract works of plating for buildings in the construction field.

**Ref: 20100222016**

## Medical and Cosmetics

### Spinal Implants

A German company manufacturing spinal implant and other medical instrument systems is looking for distributors of medical devices.

**Ref: 20100203044**

### Natural Medicines

A Danish company specialised in the development, production and distribution of strong vitamin, mineral preparations and natural medicines, herbs and food supplements is looking for partners in different countries for distribution to specialty stores.

**Ref: 20100226014**

### Dental Products

A German company specialised in the field of high quality dental implantology products including guided bone and tissue regeneration products (bone substitution materials and membranes) is looking for international distributors.

**Ref: 20100219028**

## Motor Vehicles and Transport

### Trailers

A Polish company specialised in the production of low-speed trailers and semi-trailers for maintenance of ports, harbours and large industrial plants is looking for cooperation possibilities. The company is offering itself as a subcontractor.

**Ref: 20100205023**

### Transport and Logistics

A Hungarian company specialised in customs representation is offering its services of transport and logistics to any clients.

**Ref: 20100204023**

### Automotive Equipment

A Lithuanian company specialised in the trade of automotive equipment, technical diagnostics, and car repairing is looking for trade intermediaries.

**Ref: 20100129024**

## Paper, Printing and Packaging

### Press House

A Danish advertising and web agency is looking for a printing house with rotary press in the UK.

**Ref: 20100204011**

### Stationery

A Turkish company specialised in trading stationery equipment, filling cartridge and toner and maintenance of photocopy machines is looking for trade intermediaries.

**Ref: 20100224020**

## Plastics and Chemicals

### Plastic Manufacturing

A Hungarian company specialised in plastic manufacturing services is looking for a European partner for cooperation.

**Ref: 20100205022**

### Plastic Processing

A small Polish company experienced in plastic processing and injection moulds production offers its subcontracting potential.

**Ref: 20100201002**

## Recycling and Renewable Energy

### Water Treatment

A Spanish company active in the manufacture, rental and technical back-up of products and components related to water treatment and canalization is looking for an exclusive distributor of their and offer themselves as subcontractors.

**Ref: 20100201023**

### Renewable Energy

A Spanish company involved in renewable energy is looking for distributors for their products. At the same time they offer themselves to introduce products or services into the Spanish market.

**Ref: 20100226004**

### Alternative Energy

A Bosnian company, specialised in consulting, design, production, services in the sphere of alternative energy, offers sale of the complete company or a part of it or subcontracting/outsourcing activities.

**Ref: 20100219025**

### Waste Removal

A Polish company is specialized in the production of trucks, containers and machines for waste removal. Distributors and agents operating on the EU market and with established network of distribution are sought.

**Ref: 20100218064**

## Services

### Tourism Services

A Latvian company that provides information about tours plans and organises tours, accommodation and transport is offering representative cooperation.

**Ref: 20100205002**

### Accountancy Services

A Polish consultancy company specialised in accountancy, tax advice, trade intermediary and import/export services, is offering trade intermediary services and subcontracting/outsourcing agreements. The company is also looking for joint venture possibilities.

**Ref: 20100204005**

### Advertising and Press

A German company, working in public relation, advertisement and press work, is looking for cooperation partners in the UK. The company also offers to work as a subcontractor.

**Ref: 20100201056**

### Liquidations

A Spanish company operating in the financial sector, specialised in the management of assets from liquidations or/and bankruptcies is looking for European partners in order to build long-term agreements.

**Ref: 20100201020**

# Textiles, Clothing and Leather

## Cotton Clothing

A Syrian company specialised in the production of cotton underwear, costume and clothes for (man, woman, child) is seeking trade intermediary services. The company is also looking for reciprocal production and for licenses.

**Ref: 20100203038**

## Carpets

A Syrian company specialised in the production of modern floor carpets is looking for trade intermediary services (agent, representative, distributors) to sell its products in the UK.

**Ref: 20100203014**

## Sewing

A Romanian company specialised in custom sewing is offering itself as a subcontractor and is looking for trade intermediaries. The company is specialised in various textile sewing (work wear, house textile).

**Ref: 20100202019**

# Wood and Furniture

## Wooden Accessories

A Polish company specialised in the production of wooden accessories (casings, doors, skirting-boards) is interested in cooperation with agents and distributors. Moreover, subcontracting services are offered to companies active in the wood industry.

**Ref: 20100201048**

## Wooden Doors and Windows

A Lithuanian company specialised in the manufacturing of wooden windows, doors and other wooden products is looking for trade intermediary.

**Ref: 20100129023**

## Office Furniture

A Turkish company specialised in the manufacturing and trade of office furniture (especially conference-type seating units) is offering and requesting distribution partners as well as offering outsourcing services in the UK.

**Ref: 20100224034**

# Request Form

- I would like to obtain further details about one or more of the advertised companies
- I would like to register my company for the Business Cooperation Database

Reference Number (if applicable):

**REMEMBER** - You can now search the database yourself for new opportunities at [www.een-midlands.org.uk](http://www.een-midlands.org.uk)

## Your Company's Details

Company Name:	
Address:	
Postcode:	Turnover in million Euros (est):
Telephone Number:	Number of Employees:
Email Address:	Year Established:
Web Address:	Contact Person:

## Brief Description of your Company

(A short description of your companies activities, products or services)

## Your Interest in the European Country / Business Cooperation Database

(Why is the European company of interest to you? What are you looking to do in Europe? What do you expect from the European partner?)

Please complete this form and either fax it to Enterprise Europe West Midlands on 0121 607 0130, or email this form to [een@birminghamchamber.org.uk](mailto:een@birminghamchamber.org.uk), and we will get back to you.

(Please note that if you are registering to join the Business Cooperation Database, we may need to contact you for further details)

[www.een-midlands.org.uk](http://www.een-midlands.org.uk)

