



Business Support on Your Doorstep

European Business Opportunities

network
enterprise europe

June 2010

Table of Contents

Introduction to the Business Cooperation Database	3
Consumer Products	4
Crafts, Giftware and Jewellery	4
Electrical Products	4
Engineering	5
Food and Drink	5
General Building and Civil Engineering	6
Information Technology	6
Machinery and Equipment	7
Metal	7
Medical and Cosmetics	8
Motor Vehicles and Transport	8
Paper, Printing and Packaging	8
Plastics and Chemicals	9
Recycling and Renewable Energy	9
Services	10
Textiles, Clothing and Leather	11
Wood and Furniture	11
Profile Request Form	12

About the Business Cooperation Database

If you are looking to develop **new business partnerships** or engage in **joint-venture opportunities** with other European companies then **Enterprise Europe West Midlands** can assist you.

With over **500 offices** in **40 countries** Enterprise Europe Network is the largest network of its kind in Europe, working directly with European SMEs to facilitate business collaboration.

Enterprise Europe Network utilises a **Business Cooperation Database (BCD)** to identify and foster trans-national business cooperation amongst companies throughout Europe and beyond. Covering a wide range of partnership opportunities.

The following types of cooperation can all be facilitated through the **Business Cooperation Database**:

- Agents / Distributors / Suppliers
- Franchise
- Joint Venture
- Merger or exchange of shares
- Sale or acquisition of a complete company or part of it
- Reciprocal production
- Subcontracting / Outsourcing activities
- Transport / Logistics

If you would like to **register your company** on the Business Cooperation Database, it is as simple as filling out a registration form. Once we have received your completed form, we can search the database for companies that may be of interest to you, and also promote your profile to **potential business partners** through our offices in the countries which you are looking at.

To register your interest in this **FREE** service, please see the form at the end of this bulletin.

NEW - You can now search the Business Cooperation Database yourself to find exciting new opportunities for your company. Please speak to a member of the team for more details on 0121 455 0268, or visit the website where you can search the database at www.een-midlands.org.uk

Consumer Products

Consumer Electronics

A German wholesaler of consumer electronics based on online trading is looking for wholesalers or retailers in order to establish a long-term business relationship.

Ref: 20100610016

Dog Show Leads

An Icelandic company manufacturing fine handcrafted show leads for dogs is looking for trade intermediary services in the UK.

Ref: 20100610023

Drinking Water

A German company (from Saxony), specialised in distribution services in the field of drinking water and health care, is looking for partners that offer consumer related products.

Ref: 20100617012

Crafts, Giftware and Jewellery

National Art Exhibition

A Lithuanian public enterprise (historical club) specialised in the organisation of various exhibitions of national art and crafts is looking for trade intermediary services.

Ref: 20100504006

Jewellery and Accessories

A Portuguese company specialised in the design and manufacture of fashion jewellery and fashion accessories, is looking for a distributor/agent.

Ref: 20100507018

Electrical Products

Fitness Machines

A Hungarian company developed a brand new healthcare machine is looking for trade intermediaries (distributors of wellness-fitness- cardio machines) and owners/operators of wellness and fitness franchises.

Ref: 20100615028

Engineering

Automation Technology

A German automation technology company with special knowledge of electrical standards all over the world is offering subcontracting to mechanical engineering companies in all European countries and the United States.

Ref: 20100622017

Research and Development

A German engineering office, located in Berlin, is offering its services in research & development, in providing trade intermediary services and as a subcontractor to international cooperation partners. The company offers scientific-technical calculations for projects, e.g. in the construction and the automotive sector.

Ref: 20100614033

Food and Drink

Bottled Wine

A Hungarian winery is looking for bottled wine distributors (wholesalers and retailers as well) and also looking for travel agencies and event organisers across Europe.

Ref: 20100607047

Red and White Wine

A Spanish Winery specialized in high-quality red and white wine is looking for a distributor to promote and sell its wines.

Ref: 20100611017

Snacks and Spices

A Finnish company looking for trade intermediaries which could represent and distribute their snacks and spice mixes. They are also looking for manufacturers of great food products.

Ref: 20100622014

Meat

A Hungarian company dealing with home-made meat products is looking for trade intermediaries, especially in Slovakia, Austria, Germany and United-Kingdom, and offers their services as subcontractor.

Ref: 20100621004

Nuts, Mushrooms and Berries

A Russian company specializing in gathering and primary processing of pine nut, wood mushrooms and berries, is interested in trade intermediary services, and also in logistics.

Ref: 20100610024

General Building and Civil Engineering

Refractory Products

A Romanian manufacturer and supplier of high quality refractory products such as bricks, concretes, cements, silico-alumina bricks and monolithic products is looking for importers, distributors, agents.

Ref: 20100531046

Exterior Cladding

A Danish company, involved in the building sector, is looking for agents in the UK for a translucent material for exterior cladding.

Ref: 20100531043

Sliding Doors

French company has developed a new concept of sliding doors for cupboards. It is looking for and industrial manufacturer of aluminium profiles (indoors joinery) willing to manufacture the product and distribute it to its distribution network.

Ref: 20100610012

Information Technology

Software and Consultancy

Croatian company, specialized in information technology, software, consultancy, web page design and media metrics, is looking for trade intermediary partners, as well as looking for and offering subcontracting.

Ref: 20100610043

3D Web Content

A French company specialised in the conception and distribution of serious game and 3D web content for online marketing is looking for trade intermediaries in Northern Europe.

Ref: 20100623004

Machinery and Equipment

Water Treatment

A German SME supplies several products for the treatment of industrial and municipal waste water and residues. The company is searching for distribution partners for commercial agreements.

Ref: 20100531018

Machinery Operations

A Hungarian company specialised in machinery-related operations, manufacturing industrial robots, welding machines and plasma cutting devices and mobile vehicle testing is looking for distributors.

Ref: 20100610039

Crankshafts

Turkish company manufacturing crankshafts for diesel and gasoline engines is looking for trade intermediary services.

Ref: 20100614036

Emergency Cutting Tools

A Swedish company has developed an innovative cutting tool for emergency and rescue situations. The company is looking for partners in the EU.

Ref: 20100614010

Metal

Metal Constructions

A Romanian company which is specialised in metal construction is looking for subcontracting activities in the UK.

Ref: 20100528023

Metal Industry

A Hungarian metal industry SME is looking for reciprocal production activities in the metal industry field.

Ref: 20100617049

High-Grade Steel

A German producer of high-grade steel and glass products (i.e. doors and roofs) is looking for a trade-intermediary in the UK to sell and assemble their products.

Ref: 20100617036

Medical and Cosmetics

Pharmaceuticals

A Syrian company specialised in the pharmaceutical industry in seeking for a franchise; the company is also looking and offering reciprocal production.

Ref: 20100609003

Oral Protector

A Spanish manufacturer and distributor of TOP-STOP patented product that is a protector of oral mucosa for orthodontic patients. The company is looking for a distributor to promote and sell the TOP-STOP.

Ref: 20100611024

Medical Devices

A Macedonian company producer of range of fully integrated medical devices (extracorporeal bloodlines, components, medical tubes, liquid administration devices and catheters) is looking for trade intermediaries and distributors of its products in the EU.

Ref: 20100610036

Motor Vehicles and Transport

Pontoons

A Swedish company specialised in the manufacture of pontoons for boat marinas, Y-booms etc are looking for distributors in the UK.

Ref: 20100528047

Vehicle Parts

A Russian company specialised in the full complex of car services and retail trade of motor vehicle parts and accessories is looking for joint venture opportunities.

Ref: 20100610018

Paper, Printing and Packaging

Printed Cardboard

A Hungarian company specialised in the supply of printed cardboard products of solid board, such as folding boxes, advertising cards is offering its producing, manufacturing activities for reciprocal production agreements.

Ref: 20100603001

Flexo Printing Machines

A Danish company specialised in manufacturing flexo printing machines, complete flexo printing solutions and sinus chamber doctor blade system is looking for agents.

Ref: 20100528031

Paper Machine Parts

A German manufacturer of machine knives, grinding wheels and other spare parts used in the paper and corrugated board converting industry is looking for agents, representatives and distributors in Europe.

Ref: 20100621028

Plastics and Chemicals

Anticorrosive Agents

A Czech company specialised in the manufacturing of anticorrosive agents is looking for distributors in the UK and offers subcontracting.

Ref: 20100504014

Plastic Parts

A Turkish company specialising in manufacturing of plastic spare parts such as packaging knives in plastic, door and window fuses and air/fuel tubes used in automotive and press sector is requiring trade intermediary services.

Ref: 20100504026

Plastic Processing

An Italian company specialising in machines and tools for the processing of plastic materials proposes a joint venture project in order to develop a plastic profiles manufacturing plant.

Ref: 20100503028

Recycling and Renewable Energy

Plastic Recycling

A Slovene company engaged in production of rubber tiles, rubber tire recycling line, steel warehouses, electro vehicles and PVC windows is looking for trade intermediaries and partners in transport and logistics. They are also interesting in joint venture in the field of recycling of pneumatic tires and plastic.

Ref: 20100614011

Services

Lean Management

A German consulting company specialised in developing and piloting lean management principles to improve organisational structures and business processes is offering its competences as subcontractor.

Ref: 20100603032

Real Estate

A Hungarian company specialised in buying, selling and renting of real estates is looking for trade intermediary services, such as investors, developers, representatives in the UK.

Ref: 20100603002

Sport and Leisure Centre

A Hungarian company operating in the field of sport and leisure centre and real estate development is looking for joint-venture partners to implement and operate its new project.

Ref: 20100608015

PR

A Swedish PR agency, working with strategic communication towards media, is looking for cooperation partners in the UK for mutual cooperation.

Ref: 20100607013

Start Up Activities

A German company specialised in offering start up activities, product roll-out, strategic sales and project management to European companies aiming at market-entry and business development within Germany.

Ref: 20100616019

Mounting Works

A Romanian company that provides installation mounting works in the field of constructions is interested to be a subcontractor in European projects

Ref: 20100611010

Materials Distribution

A Spanish company dedicated to trade with materials, machinery and Tools for construction sector offers its representative service to manufacturer interested in Spanish market. The company looks also for distributors in the EU.

Ref: 20100610021

Textiles, Clothing and Leather

Goalkeeper Gloves

A German company specialised in the development and production of high-quality goalkeeper gloves is looking for agents, representatives and distributors to sell their goods in the UK.

Ref: 20100531050

Safety Wear

A Danish/Pakistani company specialised in safety wear and safety gear of skin and leather is looking for trade intermediaries interested in retailing such products as working gloves, welding jackets and safety pads.

Ref: 20100615019

Bespoke Garmets

The Maltese company is a leader in manufacturing of high quality authentic bespoke garments. The company is seeking potential partners for distribution, sub-contracting & market research.

Ref: 20100611001

Wood and Furniture

Wooden Products

A Romanian company that produces and sells a wide range of wooden products such as camp houses and wooden houses for garden tool storage seeks business partners in the UK.

Ref: 20100531031

Office Furniture

A Italian company specialised in manufacture of office and shop furniture is looking for trade Intermediary services (agents, representatives, distributors).

Ref: 20100614043

Stairs and Speaker Boxes

A Hungarian wood industry SME dealing with stairs & speaker boxes, is offering trade intermediary services in the wood industry field and is also looking for trade intermediary services in the wood industry field.

Ref: 20100617048

Wood Manufacturing

A Hungarian company manufacturing wood and wood product would like to sell a share of the business or the whole company. Joint-venture or merger is also possible.

Ref: 20100618011

Request Form

- I would like to obtain further details about one or more of the advertised companies
- I would like to register my company for the Business Cooperation Database

Reference Number (if applicable):

REMEMBER - You can now search the database yourself for new opportunities at www.een-midlands.org.uk

Your Company's Details

Company Name:	
Address:	
Postcode:	Turnover in million Euros (est):
Telephone Number:	Number of Employees:
Email Address:	Year Established:
Web Address:	Contact Person:

Brief Description of your Company

(A short description of your companies activities, products or services)

Your Interest in the European Country / Business Cooperation Database

(Why is the European company of interest to you? What are you looking to do in Europe? What do you expect from the European partner?)

Please complete this form and either fax it to Enterprise Europe West Midlands on 0121 607 0130, or email this form to een@birminghamchamber.org.uk, and we will get back to you.

(Please note that if you are registering to join the Business Cooperation Database, we may need to contact you for further details)

www.een-midlands.org.uk

