



Business Support on Your Doorstep

European Business Opportunities

network
enterprise europe

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Table of Contents

Introduction to the Business Cooperation Database	3
Consumer Products	4
Crafts, Giftware and Jewellery	4
Electrical Products	5
Engineering	5
Food and Drink	6
General Building and Civil Engineering	6
Information Technology	7
Machinery and Equipment	7
Metal	8
Medical and Cosmetics	9
Motor Vehicles and Transport	9
Paper, Printing and Packaging	10
Plastics and Chemicals	10
Recycling and Renewable Energy	11
Services	11
Textiles, Clothing and Leather	12
Wood and Furniture	12
Profile Request Form	13

About the Business Cooperation Database

If you are looking to develop **new business partnerships** or engage in **joint-venture opportunities** with other European companies then **Enterprise Europe West Midlands** can assist you.

With over **500 offices** in **40 countries** Enterprise Europe Network is the largest network of its kind in Europe, working directly with European SMEs to facilitate business collaboration.

Enterprise Europe Network utilises a **Business Cooperation Database (BCD)** to identify and foster trans-national business cooperation amongst companies throughout Europe and beyond. Covering a wide range of partnership opportunities.

The following types of cooperation can all be facilitated through the **Business Cooperation Database**:

- Agents / Distributors / Suppliers
- Franchise
- Joint Venture
- Merger or exchange of shares
- Sale or acquisition of a complete company or part of it
- Reciprocal production
- Subcontracting / Outsourcing activities
- Transport / Logistics

If you would like to **register your company** on the Business Cooperation Database, it is as simple as filling out a registration form. Once we have received your completed form, we can search the database for companies that may be of interest to you, and also promote your profile to **potential business partners** through our offices in the countries which you are looking at.

To register your interest in this **FREE** service, please see the form at the end of this bulletin.

NEW - You can now search the Business Cooperation Database yourself to find exciting new opportunities for your company. Please speak to a member of the team for more details on 0121 455 0268, or visit the website where you can search the database at www.een-midlands.org.uk

Consumer Products

Textile Products

A Latvian company that specialises in producing flax and cotton shopping bags and gift bags, bed linen and kitchen textiles is looking for trade intermediaries and subcontracting opportunities.

Ref: 20090904007

Fashion Accessories

A Danish trading company - who sees the potential in introducing fans as a fashion accessory to the Danish market - is looking for suppliers of designer fans across Europe.

Ref: 20090910009

Coin Operated Amusement Machines

A Hungarian company specialised in the manufacture of coin-operated amusement machines is looking for trade intermediary services, such as distributors.

Ref: 20090917023

Aquariums

A Polish company specialised in manufacturing glass aquariums, fish bowls, terrariums, cabinets for aquariums and terrariums, lighting covers for aquariums and aquarium's accessories is looking for agents, representatives or distributors.

Ref: 20090924017

Crafts, Giftware and Jewellery

Jewellery

A Cypriot company who is a manufacturer and wholesaler of fine jewellery in 18KT and platinum set with diamonds, is looking for business partners in the UK.

Ref: 20090901009

Decorative Dinnerware

A Danish trading company seeks manufacturers of romantic decorative dinnerware (plates, wine glasses etc) across Europe.

Ref: 20090910013

Electrical Products

Hydroelectric Systems

A Turkish company specialised in producing hydroelectric systems, power turbines and power electronics systems is looking for trade intermediaries, wishes to establish not only a subcontracting cooperation but also joint venture cooperation.

Ref: 20090827016

Electronic Manufacturing Services

A Romanian company provider for a wide range of Electronic Manufacturing Services (EMS) in mixed technology with high quality standards is offering its capacity in the form of subcontracting.

Ref: 20090922018

Electro Installations

A Polish company dealing with electro installations, mainly the assembly of cubicle cupboards, distribution and steering cabinets is wishing to become a subcontractor in the area of assembly works and is offering trade intermediaries.

Ref: 20090922016

Engineering

Micro-Dosing

A German company specialised in dosing fluid media, i.e. liquids and gases, in minimum quantity dosages by means of a special micro-dosing modification, is looking for and offering trade intermediary services. The company is also interested in reciprocal distribution and marketing cooperation.

Ref: 20090907001

Engineering Services

A German engineering company offers a range of services and subcontracting to clients from the industrial food sector. The combination of specialised engineers and project managers makes the company a strong partner for small businesses and multinationals alike. The company is looking for partners for its offered subcontracting and outsourcing activities.

Ref: 20090921020

Structural Engineering

A German company working in the field of structural engineering, agitator technology and systems engineering is looking for trade intermediary services, franchise and is offering and requesting reciprocal production in the UK.

Ref: 20090924001

Food and Drink

Mineral Water

A Latvian producer of mineral water is looking for trade intermediary. The company offers mineral water and natural drinking water.

Ref: 20090917024

Garlic and Paprika

A Hungarian company active in the manufacturing and marketing of peeled garlic and ground spice paprika is looking for trade intermediary partners and offers to be a subcontractor to interested partners.

Ref: 20090921008

Sweets and Chocolate

A Lithuanian company specialising in the production of sweets and chocolate is looking for trade intermediary services.

Ref: 20090924022

General Building and Civil Engineering

Micro-Electronics

A Czech engineering company specialised in industrial plant planning and systems house for micro-electronics is looking for partners for reciprocal production, offers its capacities and is interested in subcontracting.

Ref: 20090831017

Aluminium Garage Doors

A well established German company specialised in manufacturing high quality aluminium garage doors is looking for joint venture opportunities, trade intermediaries and franchise partners.

Ref: 20090915015

Soundproofing and Ventilation

A Polish SME company dealing with sound barriers, "clean rooms" and other activities concerning interior arrangement linked to sound proofing and ventilation seeks trade intermediary services and offers subcontracting activities.

Ref: 20090921006

Information Technology

Software Solutions

An SME from Germany, in the development of software solutions for automobile dealer management and event management is searching for distribution partners for newly developed event management software in the UK.

Ref: 20090831021

3-D Simulation Software

A German company which produces 3-D simulation software for the digital factory and virtual reality software and systems is looking for trade intermediaries.

Ref: 20090831008

Technical Documentation

A German company offers its services to compile technical documentation for electronic devices and machinery to be sold in the European market according to EU legislation to partners who want to sub-contract / outsource this work.

Ref: 20090914032

Web Applications

A Romanian IT company involved in the design of web applications, open source software and business process outsourcing are interested in subcontracting/outourcing software development, joint production, providing IT consultancy, technical support and call centre services.

Ref: 20090914032

Machinery and Equipment

Plumbing Material

A Swedish company that develops, manufactures and markets energy-saving control equipment and valves for waterborne heating is looking for a distributor of plumbing material in the UK.

Ref: 20090907018

Fire Protection Systems

A Polish company specialised in designing and installation of fire protection systems offers subcontracting/outsourcing services.

Ref: 20090907010

Machine Parts

A Hungarian company manufacturing different kinds of parts for machines is offering its manufacturing activity and is looking for subcontracting possibilities. The company is also interested in joint venture.

Ref: 20090902006

Sports Apparatus

A Syrian company specialised in the production of sport apparatus is looking for trade intermediary services (agents, representative, distributors) to sell its products abroad. The company is also seeking for a franchise and for a merger or exchange of shares and is also offering to be a subcontractor partner.

Ref: 20090830002

Metal

Steel Constructions

A medium-sized Polish company specialised in designing and manufacturing multifunctional steel constructions offers its subcontracting capabilities in cutting large dimension constructions.

Ref: 20090907005

Spare Parts

A Romanian producer of metallic spare parts and sub-units, according to client's technical documentation; hard metal spare parts and tools (sintered metallic carbide) and metal welded structures; is interested to be a subcontractor for these products.

Ref: 20090904014

Titanium Components

An innovative German manufacturer of custom titanium components, mainly for the medical sector, is looking for long-term reciprocal production agreements with partners from France, the UK and Switzerland.

Ref: 20090903001

Steel Products

A Polish enterprise specialised in manufacturing steel products, including steel pallets, steel elements of machinery, custom made steel products, etc. is looking for trade intermediaries to distribute its products on the European market.

Ref: 20090917026

Metal Processing

A Polish company rendering metal processing services, such as turning, milling and grinding with high-tech, modern CNC machines is offering outsourcing activities.

Ref: 20090922021

Medical and Cosmetics

Actuator and Lifting Column Solutions

A Danish company offering actuator and lifting column solutions for the furniture industry and the medical technology sector in particular is looking for distributors and agents in the UK.

Ref: 20090904010

Herbal Medicine Products

A Hungarian company specialised in producing and distributing herbal medicine products is looking for investors to build and operate a mineral water bottling plant.

Ref: 20090917015

Orthopaedic Equipment

A Polish company specialised in the production of orthopaedic and rehabilitation equipment, artificial limbs, wheelchairs and other medical equipment is looking for distributors in the UK.

Ref: 20090923024

Motor Vehicles and Transport

Logistics

A German logistics company, which offers services such as packing, project management, outsourcing, document management and logistics, is looking for distribution and logistics partners.

Ref: 20090907008

Material Transport

A Hungarian company specialised in planning and manufacturing systems for material transport and processing (like belts, screens, washers, bins, silos, drums, bands, rollers, etc.) is looking for trade intermediary services in the UK.

Ref: 20090902016

Car Bodies

A Hungarian motor vehicle designer company is looking for trade intermediary services. They offer and require reciprocal production for car-body. They offer themselves as subcontractor.

Ref: 20090829001

Road Surfacing

A Hungarian enterprise is specialised in renewal and replacement of road surfaces of asphalt covered highways and motorways (bridges). The company is looking for partners for subcontracting/outsourcing agreements.

Ref: 20090914046

Paper, Printing and Packaging

Packaging Material

A German company specialised in all sorts of packaging and packaging machinery is looking for trade intermediaries and opportunities for joint ventures and for subcontractors.

Ref: 20090902007

Paper Stationery

A Polish company importing paper and leather handicrafts from Asian countries offers hand made paper, leather notebooks made out of hand made paper, leather photo albums made out of hand made paper and scrapbooking materials. The company is seeking trade intermediary services.

Ref: 20090828004

Desktop Organiser

A German inventor is searching for producers and/or sales partners for a newly developed easy to use and flexible desktop organiser made of different materials - from plastics to stainless steel. The desktop organiser allows for a space optimised desk filing system in a vertical way and helps to keep all documents as well as the desk in order. It can be used to sort and/or organise all documents. It is an easy, very creative and functional as well as flexible product with a high class design.

Ref: 20090911008

Plastics and Chemicals

Plastic Items

A German manufacturer of plastic items is interested in joint venture, reciprocal production and subcontracting or outsourcing activities. The companies' products are cosmetic packing materials, orthopaedic and pharmaceutical packing materials. Partners in medicine, orthopaedics and cosmetics are sought.

Ref: 20090831022

Plastic Injection

A Hungarian company specialised in manufacturing, assembling and trading of plastic injection is looking for subcontractors and partners which are working in the automotive industry. The company also wants to become a supplier of motor vehicles parts and accessories.

Ref: 20090828009

Recycling and Renewable Energy

Ventilation Fans

A Swedish company manufacturing solar-cell driven ventilation fans is looking for agents, distributors and retailers in the EU.

Ref: 20090901013

Solar Energy Systems

A Turkish company specialised in solar energy systems is looking for partners for joint venture in the field of renewable energy systems.

Ref: 20090828013

Energy Saving Projects

A Polish company specialised in the preparation and implementation of energy saving projects offers subcontracting.

Ref: 20090924008

Services

Tax Consulting

A German consultancy specialised in tax consulting, audit and management consultancy supports foreign companies who want to outsource parts of the work of their internationalisation.

Ref: 20090904019

Accountancy Services

A Polish company specialised in complex accountancy services, tax consulting, financial reporting of EU founded projects and professional staff recruitment offers its subcontracting services for companies willing to start their businesses in Poland.

Ref: 20090903010

Training

A Romanian-French company providing training through an online educational platform is looking for agents, distributors and representatives.

Ref: 20090901016

Geodetic Surveying

A Lithuanian company specialising in geodetic surveying is looking for subcontracting/outsourcing activity partners.

Ref: 20090915001

Textiles, Clothing and Leather

Clothing and Footwear

A Romanian company specialised in the wholesale of clothing and footwear is looking for reciprocal production and subcontracting in the UK.

Ref: 20090914033

Wood and Furniture

Woodworking

A Polish company specialised in woodworking, including manufacturing wooden products and woodwork services, is interested in cooperation and is looking for trade intermediaries to sell its products abroad.

Ref: 20090901015

Children's Furniture

A German company specialising in the design and development of furniture and fixtures for children to facilitate their creativity and mobility seeks commercial intermediaries/sales representatives to represent its products in the UK.

Ref: 20090831018

Wooden Products

A Lithuanian company specialised in trading wooden products is looking for trade intermediaries (agents, representatives, distributors).

Ref: 20090918022

Forestry Equipment

An Estonian company active in 2 fields, production and wholesale of construction, agriculture, forestry equipment and machinery, is looking for agents and intermediaries.

Ref: 20090924033

Request Form

- I would like to obtain further details about one or more of the advertised companies
- I would like to register my company for the Business Cooperation Database

Reference Number (if applicable):

REMEMBER - You can now search the database yourself for new opportunities at www.een-midlands.org.uk

Your Company's Details

Company Name:	
Address:	
Postcode:	Turnover in million Euros (est):
Telephone Number:	Number of Employees:
Email Address:	Year Established:
Web Address:	Contact Person:

Brief Description of your Company

(A short description of your companies activities, products or services)

Your Interest in the European Country / Business Cooperation Database

(Why is the European company of interest to you? What are you looking to do in Europe? What do you expect from the European partner?)

Please complete this form and either fax it to Enterprise Europe West Midlands on 0121 607 0130, or email this form to een@birminghamchamber.org.uk, and we will get back to you.

(Please note that if you are registering to join the Business Cooperation Database, we may need to contact you for further details)

www.een-midlands.org.uk

